



investor

Investors Insights

Innovation in Fighting COVID

24 November, 15:30 – 17:00 CET

techtour.com/investorsclub

An investor-only Community of Venture Capital, Corporate and Government investors facilitating co-investment and funding relationships, run by Tech Tour.

Independent VC Fund Managers



Corporate Investors



Institutional & Government

Bayern Kapital
Venture Capital für Bayern

FUND OF FUNDS
FUND MANAGER OF FINANCIAL INSTRUMENTS IN BULGARIA



INTESA SMI SANMOLO
INVESTMENT MANAGEMENT

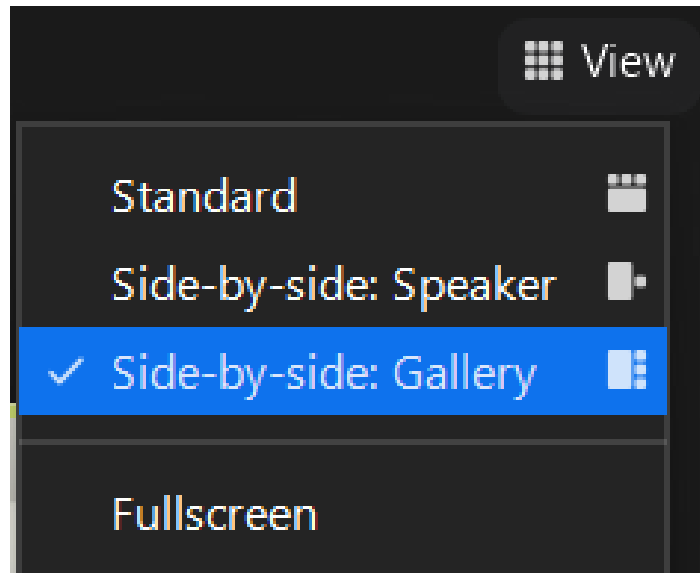
imec

PMV
Voor de zelfstandige ondernemer

VEKSTFONDEN

Adjust your Zoom view

View - Gallery



Adjust your Zoom view

Drag to the middle of the screen



Now it's time to scale:

Ask

VoiceBoxer is currently seeking EUR 1m on a EUR 5m pre-money valuation. VoiceBoxer is currently profitable and expanding sales and technology organically.

Team

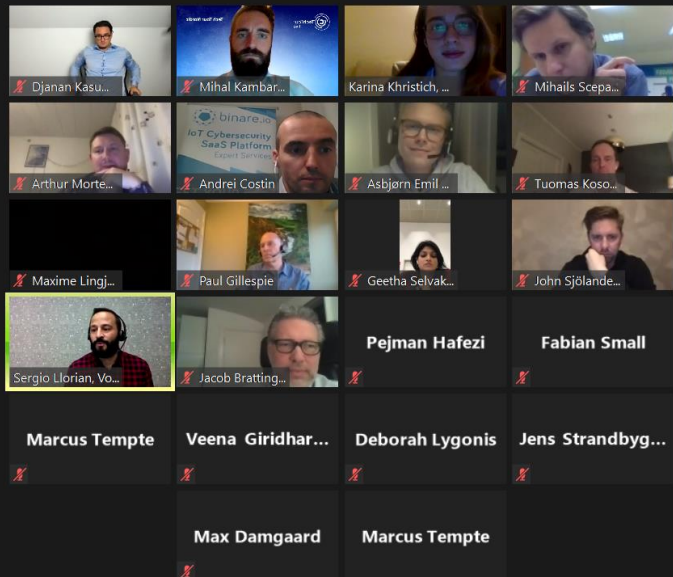
VoiceBoxer has an energetic team with great potential, and opportunities to use our human resources to maximize impact and revolutionize language services.

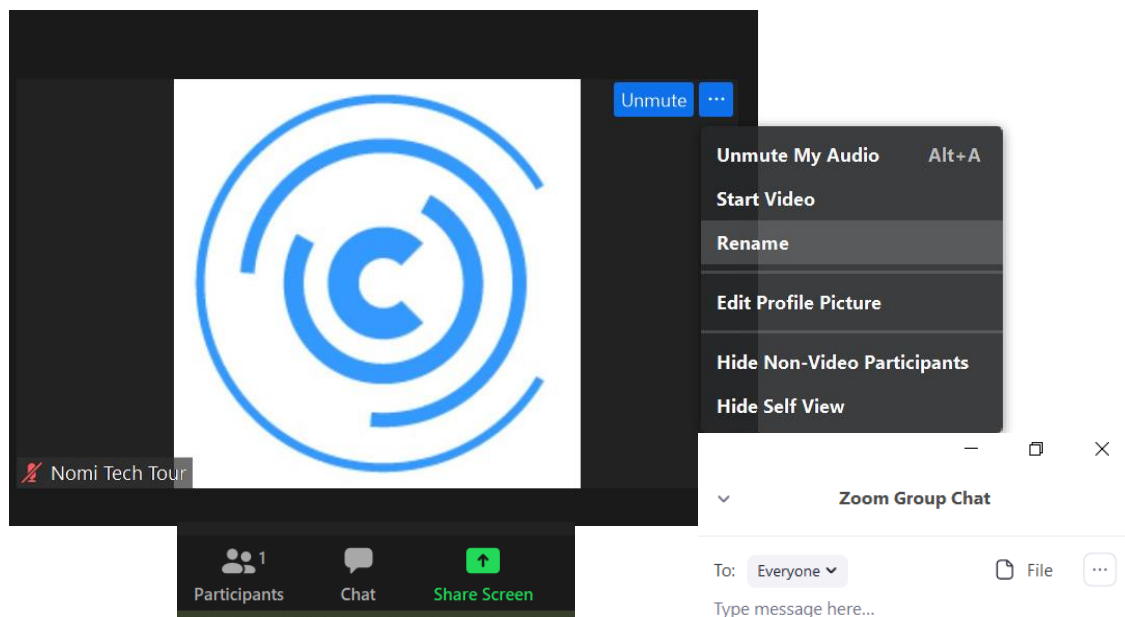
Technology

VoiceBoxer has laid the foundation of a strong, scalable solution, and version 3 of the product has been wildly popular.

Operations	Technology	Sales
Scale International Operations	Our technology must be upgraded aggressively to scale and to adapt to how people will connect going forward.	We must leverage the opportunity to maximize inbound inquiries and exploit global demand.
24/7 Service	Integrations and On-Site Solutions	Exposure to Increase Inbound
Increase Profitability	Future-Proof the Technology	International Reach and Direct Access

VOICEBOXER





- **Recording** the meeting
- **Rename yourself with**
 - Name, Surname, Company
- **Turn on your camera** all the time
- **Turn off your microphone** – active only when invited
- **Chat functionality** – use it actively to ask in writing your Questions
- **Useful key combinations** you can use:
 - Alt + A for Mute/Unmute
 - Alt + H for opening the Chat

Investors Insights brought to you by:



Lara Koole

Partner



Karina Khristich

IVC Health Chapter Lead



Investors Insights brought to you by:



Janke Dittmer

General Partner



Antonio Murta

Managing Partner



Prem Tumkosit

Managing Director



Evan Castiglia

Principal



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10 min

WELCOME – by *Lara Koole*, Philips Ventures & *Mihal Kambarev*, Tech Tour

40 min

PART ONE: Insights**Acceleration of remote healthcare amidst the pandemic**Speaker: *Janke Dittmer*, General Partner at Gilde Healthcare Partners**Drive towards data-driven personalized remote care services for vulnerable population**Speaker: *Antonio Murta*, Managing Partner at Pathena

30 min

PART TWO: Investment CasesSpeaker 1: *Prem Tumkosit*, Managing Director at MSD Global Innovation FundSpeaker 2: *Evan Castiglia*, Principal at Philips Ventures

5 min

Closing Remarks by *Lara Koole*, Philips

5 min

Health Programme Overview – by *Mihal Kambarev*, Tech Tour

Total: 90 min



Lara Koole

Partner



Tech Tour Investors Club Lead



Sarah Fisher

Director Global Market
External Innovation

Johnson & Johnson



TechTour

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Part One: Insights

- 10 min Keynote
 - 10 min discussion
- X 2**

Discussion frame

1. Be **specific** with **fewest words** [illustrated with an **example**]
2. **Build on** each other [’s input]

Chat 1 from Blagovesta

The technologies, which are shaping the industry now are remote patient care technologies and data management in Hospitals.

That is a start ...

Chat 1 from Blagovesta

The technologies, which are shaping the industry now are remote patient care technologies and data management in Hospitals.

That is a start ...

Chat 2 from Karina

Agree with Blagovesta –
AI for remote Diagnostics data
- case Italian start-up RemAID raises 10MIn
in Seed round

... dives deeper

Acceleration of remote healthcare amidst the pandemic



Janke Dittmer

General Partner



Discussion frame

1. Be **specific** with **fewest words** [illustrated with an **example**]
2. **Build on** each other [’s input]

Drive towards data-driven personalized remote care services for vulnerable population



Antonio Murta

Managing Partner



Discussion frame

1. Be **specific** with **fewest words** [illustrated with an **example**]
2. **Build on** each other [’s input]



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Poll

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Part Two: Investment Cases

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Prem Tumkosit

Managing Director



Global Health Innovation

Q&A

- 1) Type your questions in the chat
- 2) Get invited to read your question



Prem Tumkosit

Managing Director



Global Health Innovation



Evan Castiglia

Principal



Q&A

- 1) Type your questions in the chat
- 2) Get invited to read your question



Evan Castiglia

Principal





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What is next?

Health Programme

Digital Health Programme

Tech Tour Investors Club

Closing Remarks



Lara Koole

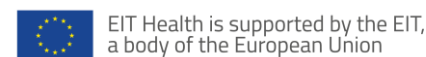
Partner



Tech Tour Digital Health

the collaborative programme for
**entrepreneurs
& investors**

supported by



Tech Tour Health

the collaborative programme for
entrepreneurs
& investors

VAUD 

**Boston
Scientific**
Advancing science for life™


BRYAN, GARNIER & CO

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 **EURONEXT**

Medtronic

 **#G4A**

 **GLOBAL HEALTH
INNOVATION**

 **biopôle**

Tech Tour Health

(Lausanne)

Tech Tour Digital Health

(Porto)

✓ Scope

- Digital Health & Medtech
- Pan European
- Round A onwards

- Digital Health
- Pan European
- Seed & Round A

✓ Applied

- **150** companies applied

- **80** companies applied

✓ Selected

- **405** reviews done in total
- **45** selected companies in all 3 Tracks
 - **21** selected companies in Digital Health
 - **24** selected companies in Medtech

- **200** reviews done in total
- **30** selected companies in Digital Health

Tech Tour Health 2020 (Lausanne)

Upcoming sessions

✓ **2 December: Opening Tour Health**

- 2 December, 13:00 CET

✓ **16 December: Pitching sessions**

- 16 December, 13:00 – 16:00 CET

Tech Tour Digital Health 2020 (Porto)

Upcoming sessions

✓ **Opening Tour Digital Health**

- 26 November, 10:30 CET

✓ **Pitching sessions**

- 3 December, 15:13 – 17:30 CET
- 4 December, 10:30 – 13:30 CET

*For more information please contact:
blagovesta@techtour.com*





the collaborative network of
**entrepreneurs
& investors**

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Investors Club Membership

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Please, suggest what else
we could do to support your activities

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